HealthPort			
Contact:			
Name:	Damian Telecio		
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# of years in business: current brand	29		
Product	HEMR		
Version (2007 CCHIT minimum)	2007		
Business Model	Client Server & Application Service Provider (ASP)		
Average time of implementation	1.5 months		
System Features (all electronic)	1.5 months		
Order Entry (lab/radiology)	Yes		
e-Prescribing	Yes		
System Reporting on Pt Data	Yes		
Results Reporting from lab/rad	Yes		
Patient Portal	Yes		
PRICING			
Software	\$1,500, 1x fee (regular \$15,500)		
EHR Template Customization	Included		
Licensing (per MD, DO, NP, PA)	\$1,170 per concurrent user (regular \$1,750)		
Renewal required?	No		
Frequency?	N/A		
# of staff included	See licensing above		
Training	\$8,400		
Trainer	Included		
Implementation	Included		
Practice Management Interface	Included w/ HealthPort PM; another company PM = \$2,500		
e-Prescribing Interface Setup	\$350/physician, 1x fee		
e-Prescribing Ongoing	Included		
Lab Interface Setup	\$2,500		
Lab Ongoing	15% of interface fee/month		
Radiology Interface Setup	\$2,500		
Radiology Ongoing	15% of interface fee/month		
Support	15% of purchase		
Frequency?	Monthly		
Support provided via:	Phone / email / on-site		
Maintenance	Included in support fee		
Upgrades	Included in support fee		
Training for upgrades?	Yes		
Hardware & Peripherals			
Server	\$9,997.20 (regular \$11,108)		
Workstation	\$805.50 (regular \$895)		
Monitor	Included with workstation		
Other (please specify)			
Demographics Conversion	\$2,500		
Other 3rd party products			

List any and all other costs associated for	your	product:
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Printers - \$1,030; Scanners - \$540;

List any other unique features for your product:

 $\label{lem:conditional} \textbf{Vendor reported no additional unique features for their product.}$